

BIOGRAPHY

Raymond Paul Hayden is a graduate of the State University of New York Maritime College (BS in 1960) and Syracuse University College of Law, having received an LLB in June of 1963. In December of 1963 he was admitted to practice in the State of New York. Then in 1967 he was admitted to practice before the United States Supreme Court. At present he is the Senior Managing Partner at Hill Rivkins & Hayden, LLP, Broadway, New York City.

In the past he has served as Chairman of the American Bar Association Standing Committee on Maritime Law, as well as being a Member of the Maritime College Council, and as Chairman of the Maritime College. Raymond P. Hayden is a Titular Member of the Comité Maritime Internationale, as well as a member of both the New York State and American Bar Associations. Since belonging to The Maritime Law Association of the United States, he has acted as Chairman, Committee on Admissions (1976 – 1982); Member of the Executive Committee (1988- 1991); Membership Secretary (1996 – 1998); Second Vice President (1998 – 2000) First Vice President (2000- 2002). Served as President from 2002 to 2004, wherein his duties included coordination of the work of the various committees and advising various government departments, including the State Department, Department of Transportation and United States Coast Guard of the effect of their rule making on United States maritime laws. Since May 2002 he has been Immediate Past President of the Maritime Law Association of the United States.

Mr. Hayden is a member of Brookville Country Club on Long Island; the Army Navy Club in Washington and the India House Club in New York, where he is a member of the Board of Directors. He is also a member of the Board of Directors for the Seaman's Church Institute in New York City.

Patrick J. Bonner was born in Bayonne, New Jersey in 1949. He graduated from Purdue University in 1971 and then spent four years in the United States Navy as a deck officer on a fleet oiler and an aircraft carrier. After leaving the Navy, he attended Fordham University School of Law where he was a member of the Law Review. While at law school, Mr. Bonner clerked with Freehill, Hogan & Mahar. Upon graduating from law school in 1978, Mr. Bonner became an associate with the firm and was made a partner of the firm in 1986. His law practice is primarily maritime with an emphasis on oil pollution matters, personal injury claims and crew issues. He presently serves as Treasurer of the Maritime Law Association and sits on the Board of Directors of that organization. He is a former chairman of the MLA's Committee on Navigation and Coast Guard Matters. At the request of the Government of Cyprus, he spoke at Maritime Cyprus 1991 and 1993 on the subjects of oil pollution and crew wage claims. He has also spoken on oil pollution at various seminars including the Tulane Admiralty Law Institute in 2003 and the Tulane London Seminar in 1998. He was appointed and served as an advisor the United States Delegation to the Fourth and Fifth Sessions of the Joint IMO/ILO Expert Working Group on Compensation for Death, Personal Injury and Abandonment of Seafarers at the IMO in London.

BRUCE P. DALCHER, ESQ.

Bruce Dalcher is an attorney who recently formed the professional limited liability company of Bruce P. Dalcher, PLLC to begin a specialized law practice based in Washington, DC.

He is a former Coast Guard officer with an extensive background in maritime and international law and in commercial shipping and marine safety. He is a Proctor member of the Maritime Law Association of the United States. As an attorney for the government he specialized in marine safety and international matters in the office of the Coast Guard's Chief Counsel. During that assignment he also represented the United States as deputy head of the US delegation to the legal committee of the IMO (International Maritime Organization) and acted as the Coast Guard's liaison to the Maritime Law Association. He spent four years as a professor at the Coast Guard Academy where he taught maritime law enforcement, Constitutional law, and international law. Before retiring in 2003 he served as a Hearing Officer, adjudicating civil penalty cases brought by the Coast Guard against commercial maritime interests and recreational boaters. He has published in the areas of maritime law enforcement, immigration, and law of the sea.

He graduated with honors from Tulane Law School and also received a Certificate in Maritime Law.

Before attending law school, Mr. Dalcher served for many years as a Marine Inspector, Investigating Officer, and License Examiner in the Marine Safety program of the Coast Guard.

Robert N. Kunkel

- Education** 1974 to 1978 **Massachusetts Maritime Academy**
Bachelors of Science Marine Engineering
- ◆ Minor Ocean Engineering
 - ◆ Naval Reserve Commission
 - ◆ USCG Licensed Marine Engineer
 - ◆ Continued Education George Washington University Oceanography 1981- 1982.
- Professional experience** 1998 – Present **Apex Marine Ship Management Company**
Vice President Operations
- ◆ Responsible for daily operation of owned and operated Handymax bulk carrier fleet. Technical and commercial operations staff of ten personnel and one hundred and sixty seamen. Daily operations including technical management, insurance, crew management and purchasing for 8 ship fleet.
 - ◆ Dry Bulk Market analysis leading to block purchase of eight Handymax dry bulk vessels in 1999/2000. Orchestrated purchase and delivery of new tonnage and establishment of company operating system for new bulk carrier fleet.
 - ◆ Short term and long term budget preparation including crew management, maintenance & repair, insurance placement, drydock & special survey requirements. Extensive Far East operational contacts established.
 - ◆ Fleet expansion technical review and business development of North American short sea shipping projects.
 - ◆ Company Designated Person and Security Officer reporting directly to the position of Chairman.
- 1991 – 1998 **Apex Marine Corp**
Vice President Marine Operations
- ◆ Responsible for daily operation of combined U.S. Flag tanker fleet and United States Maritime Administration managed RoRo vessels. Nine U.S. flag vessels with eight vessels operating in several defense theaters and two tankers operating in the Caribbean trade.
 - ◆ Completed conversion of 1978 Panamax tanker to pure bulk carrier in 1994 extending vessel's operating life by 6 years. First conversion of this type completed in the world at Hyundai Heavy Industries and receiving awards from the Royal Society of Naval Architects.
 - ◆ Established Sino-American joint venture Yong Fa Shipping Company with Dalian, China based partners and operation of Panamax Bulk Carriers in the US/China DAP bulk fertilizer trade.

- ◆ Responsible for new business development and all government service contracts.

1989 – 1991

Liberty Maritime Corporation

Vice President Marine Operations

- ◆ Responsible daily operation of five U.S. Flag Panamax bulk carriers employed in government PL 480 agricultural trade.
- ◆ Established new operating company Liberty Maritime Corporation during block purchase of five Panamax bulk carriers from the Berger Shipping Group.
- ◆ Negotiated new union crewing contracts, long term purchasing agreements, shipyard repair contracts and insurance program resulting in reduced operating costs from previous owner & operator.

1983 – 1989

Apex Marine Corp.

Various positions

- ◆ Various positions held from Port Engineer to Vice President engineering from 1983 to 1991. Responsible for the operation of two VLCCs with American Petrofina, two Panamax tankers with American Ultramar and two Panamax tankers with Amerada Hess.
- ◆ “Expat” 1985 to 1987 as Project Manager Hyundai Heavy Industries for the construction of five 64,000 deadweight Panamax Bulk Carriers. Responsible for a seven-man construction team employing engineers from Israel, Korea and Greece during a 4-year construction project. Vessels operated in U.S government PL 480 trade after delivery.
- ◆ Project manager 1984 Apex Marine and National Steel and Shipbuilding U.S. Navy Hospital ship program.

1978 - 1983

Marine Engineers Benevolent Association

Various positions U.S Merchant Marine

- ◆ Various positions as engineering officer aboard U.S. Flag vessels.
- ◆ Employed as Third Assistant engineer through First Assistant Engineer for various U.S. based companies; Seatrain, American Hawaii Cruises, Anndep Steamship and Apex Marine Corporation.

Additional professional activities

Elected Chairman Short Sea Shipping Cooperative Program – US Department of Transportation – 2003 through 2005. Sixty-three member companies represented from Industry.

Elected member American Bureau of Shipping – 2000 to present

Senior Member ABS Special Committee on Ship Operation

Elected member National Cargo Bureau – 1999 to present

Extensive experience in Mainland China 1994 through 2004

Professional memberships

American Bureau of Shipping
Society Naval Architects and Marine Engineers
National Cargo Bureau
Short Sea Shipping Cooperative Program

Community activities

Executive Board Member – Marvin Beach Association
Registered First Responder and Swift Water Rescue
Married – three children.

Interests and activities

Various outdoor sports and activities; Skiing, Whitewater Kayaking, Golf and Mountain Biking

Security clearance

Certified ISPS Company Security Officer
U.S Government Clearance - SECRET

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The Spencer Company - "Marine Insurance Solutions"
91 Park Terrace West, New York, NY 10034
Tel: +212-304 1560 - Fax: +212-202 3885 - Email: jss@jssusa.com

Professional experience

1998 - date: *Average Adjuster* - The Spencer Company, New York

- Marine claims adjusting - hull & machinery, cargo, liability, energy, ship builders and repairers, P&I, loss of earnings, etc.
- Specialist marine insurance opinions
- Expert witness
- Arbitration

1996 - 1998: *New York representative* - HIH Marine Services, New York

- Risk analysis
- Marketing to local and international brokers
- Claim reserving, adjustment and settling
- Appointment and control of service providers - adjusters, attorneys, surveyors

1977 - 1996: *President* - Richards Hogg International, New York

- Adjustment of hull, general average, cargo and P&I claims
- Staff development, business planning, business production, financial management

Additional professional activities

- Lectured at seminars and conferences for the Chilean National Shipowners' Association; Ecuadorian Ministry of Defense, Venezuelan Maritime Law Association; Aseguradora Mexicana; Flota Petrolera Ecuatoriana; Petróleos Mexicanos; Petróleos de Venezuela; CIGNA; Association of Average Adjusters of the United States
- Member of US Delegation to 1994 Comité Maritime International conference in Sydney, Australia, and attendance on behalf of The Association of Average Adjusters of the United States at 2004 Comité Maritime International conference in Vancouver, BC, serving on subcommittee dealing with the revisions of the York Antwerp Rules for the Adjustment of General Average
- Member, Committee on Marine Insurance, Maritime Law Association of the United States and chairman of the sub-committee on General Average
- Membership Committee, Association of Average Adjusters of the United States

Professional memberships

- Association of Average Adjusters of the United States - Full Member
- Maritime Law Association of the United States - Non-lawyer member

Education

1973 - 1977 University of Oxford, Oxford, England - *BA (Hons) Modern Languages* - Spanish and French